# The Financial Position of Kyoto Prefecture

January, 2008

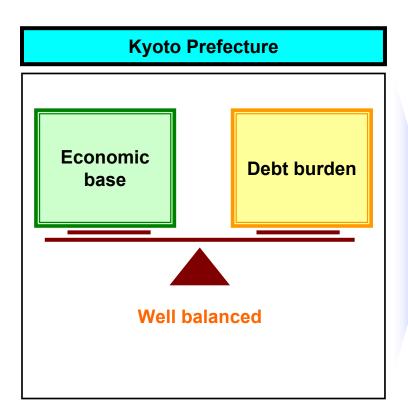




**Kyoto Prefecture** 



■ The feature of Kyoto Prefecture's finance is a well-balanced "economic base" and "debt burden". Kyoto's municipal bond has obtained unsolicited ratings of AA+ from two domestic rating agencies



#### Municipal bond ratings by R&I and JCR

						JCR			
				AA+		А	A	AA-	
		AAA	Tokyo Metropolitan						
			Kyoto Pref.	Saitama Pref.	Gumma Pref.	Chiba Pref.	Chiba City		
		AA+	Kanagawa Pref.	Shizuoka Pref. *	Aichi Pref.	Yokohama City			
)			Sendai City						
	R		Miyagi Pref.	Fukushima Pref.	Niigata Pref.	Ibaraki Pref.	Nagano Pref.	Osaka Pref.	Kobe City*
	&		Gifu Pref.	Fukuoka Pref.	Oita Pref.	Hyogo Pref.	Hiroshima Pref.	Hiroshima City	
	•	AA	Sapporo City	Saitama City	Kawasaki City	Kumamoto Pref.	Nagoya City		
			Shizuoka City	Sakai City	Kitakyushu City	Fukuoka City			
					(	Okayama Pref.	*		
						Shimane Pref.		Hokkaido Pref.	Kagoshima Pref.
		AA-						Kyoto City	Osaka City



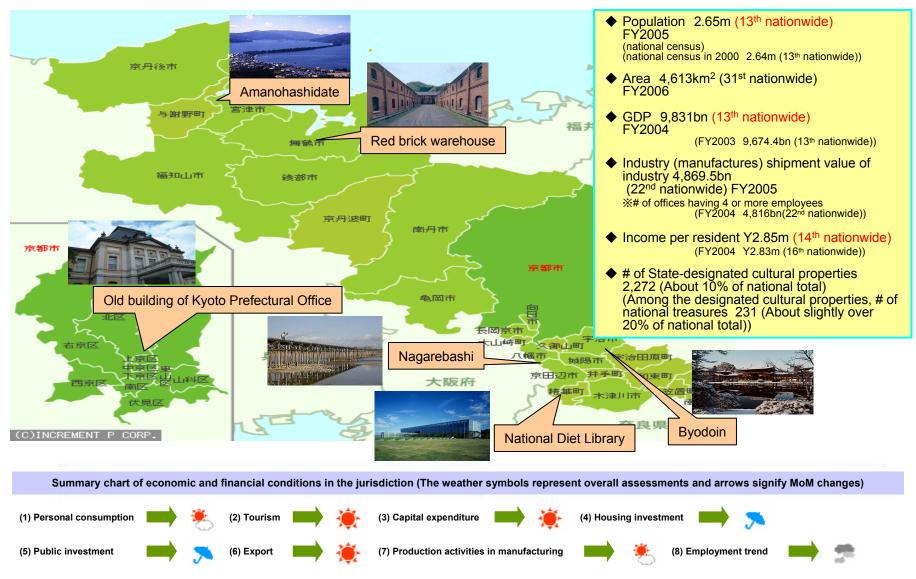
(Note) Municipalities with \* have obtained a solicited rating from R&I, and others without \* have obtained from op ratings from R&I and p ratings from JCR.

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## Introduction

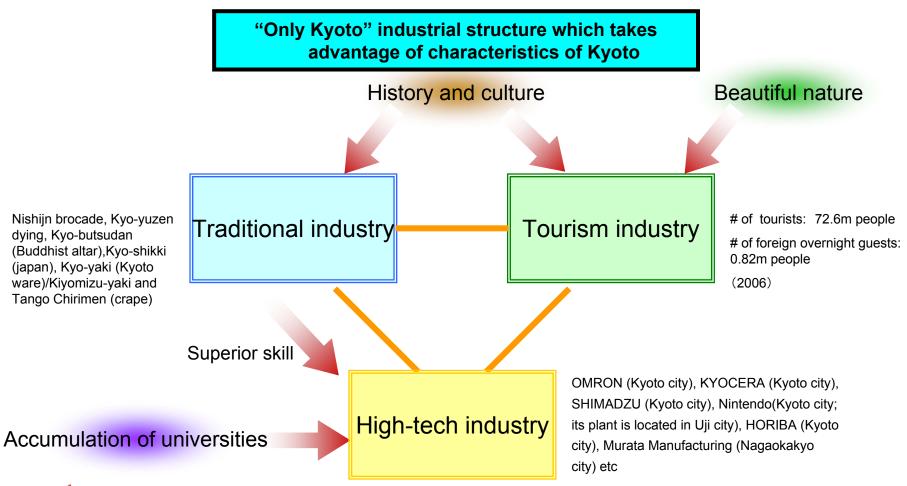


The scale of population and economy of Kyoto Pref. is generally ranked in the low 10s among all prefectures



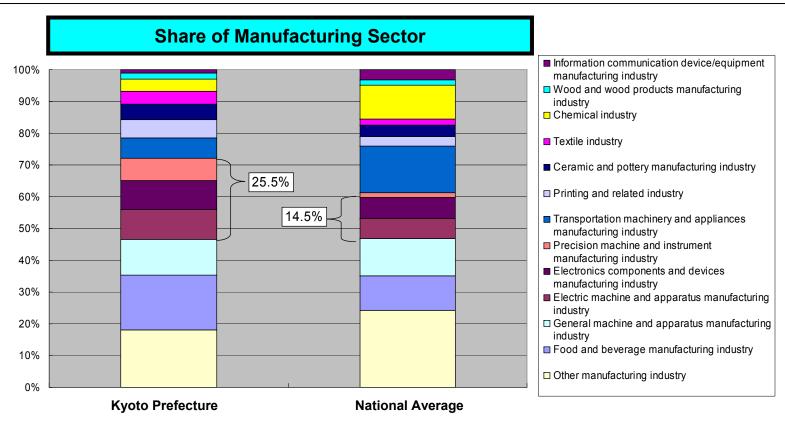


■ The Kyoto economy has strength of "tourism industry" and "traditional industry" which has developed based on a 1200-year history and culture as well as "high-tech industry" such as information technology which has developed based on artisan spirit and superior skill of the traditional industry upgraded with a novel approach. Such high-value added industrial structure peculiar to the ancient capital of Kyoto is the greatest strength





 Precision equipment, electronics components/devices, and electronic machine industries account for high percentage in manufacturing sector's production in Kyoto compared to the national level



Source: FY2005 Industrial statistics (added value)

(for companies with four of more employees) compiled by METI

Actual results of enterprise invitation to Kyoto(2001~the end of October 2007) 106 companies (2001~the end of October 2007)

\* inducement coefficient: approx. Y370bn, Increase of employees who reside within Kyoto: approx. 17,000

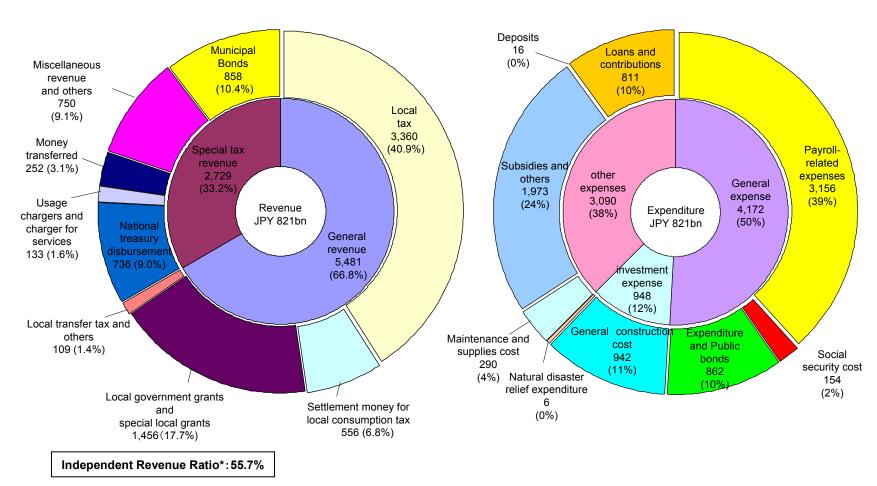


## Financial Highlight



■ Breakdown of the Kyoto prefecture's revenue and expenditure is as follows:

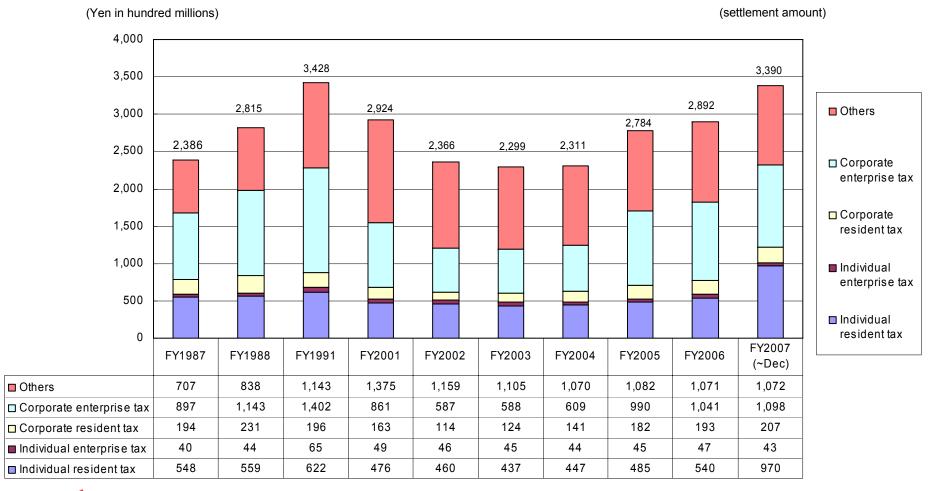
#### **FY2007 General Account Budget**



<sup>\*</sup> Independent revenue means a revenue which a local government can raise on its own without depending on the central government, i.e., local taxes, usage charges, charges for services, commission, property revenue and miscellaneous revenue, etc.

■ Tax income for FY2006 has increased by Y10.8bn from FY2005 and is expected to increase continuously

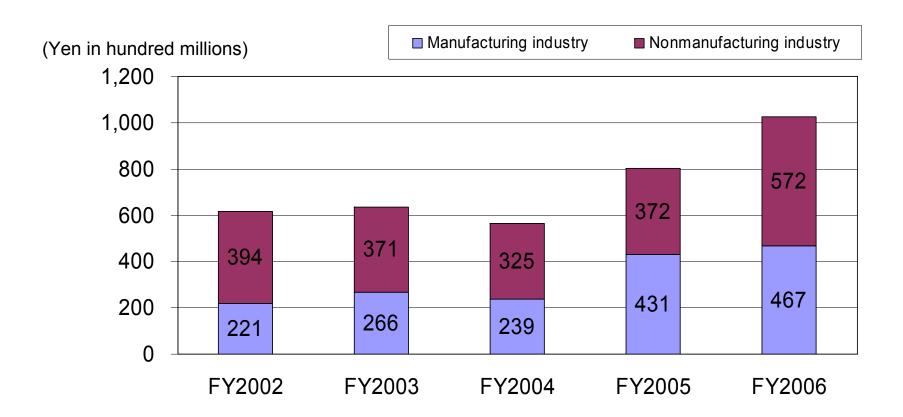
#### **Trends in Tax Revenue of Kyoto Prefecture**





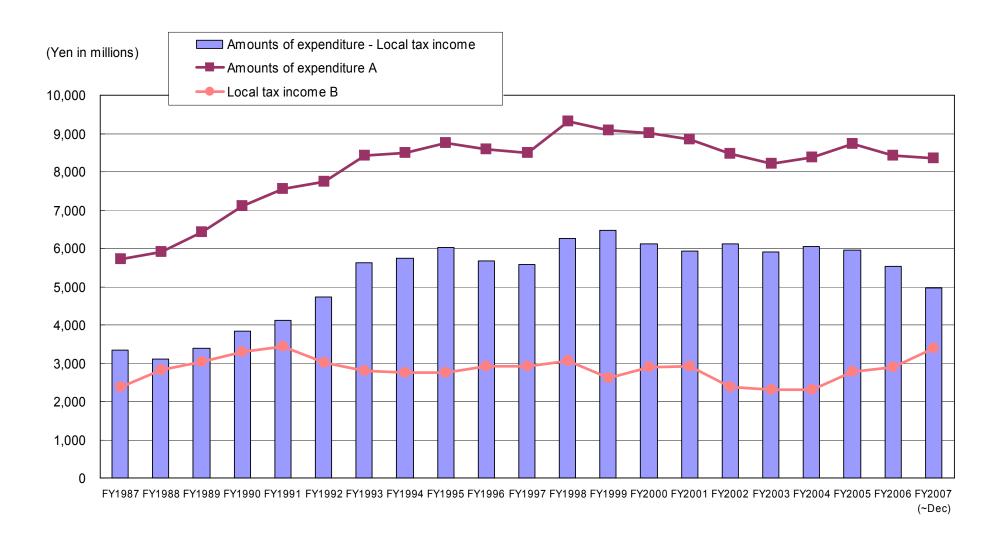
■ Corporate enterprise tax for FY2006 has increased 1.1 times in the manufacturing industry and 1.5 times in the non-manufacturing industry from FY2005

#### **Trends in Corporate enterprise tax**



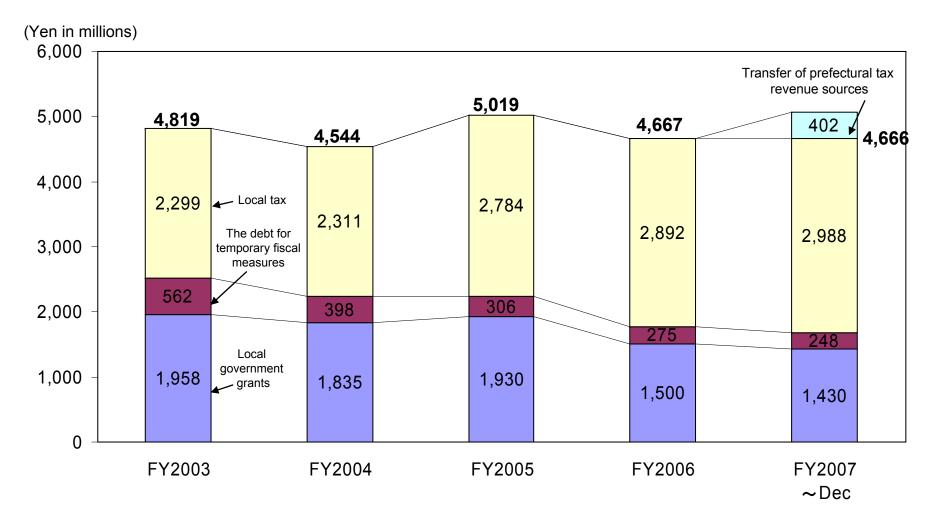


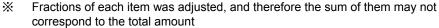
■ Due to an increase in local tax income and the effect of expenditure saving, the difference between local tax income and expenditure has been making an improvement





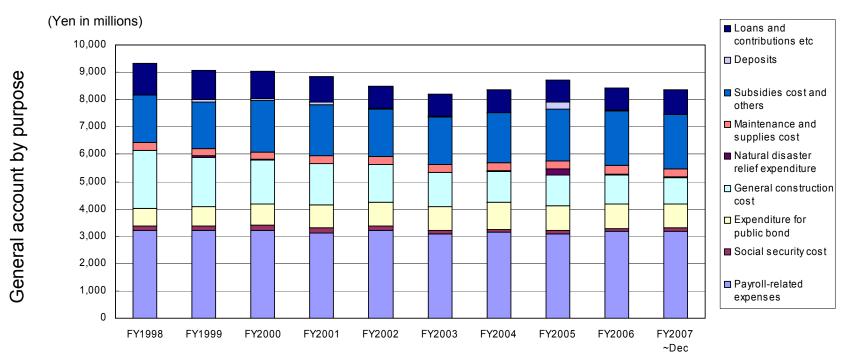
■ Local tax income has increased by a certain amount. However, the total amount of general revenue has not increased as local government grants have been reduced







■ While expenditure for public bond and subsidies are increasing, payroll-related expense and general construction cost are saved under the reform program. Therefore, the total amount of expenditure is on the decrease



	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007 ~Dec	FY2007-FY2008
Payroll- related expenses	3,203	3,211	3,230	3,131	3,212	3,090	3,148	3,099	3,196	3,168	▲ 35
Social security cost	159	165	175	186	172	115	112	109	99	154	<b>▲</b> 5
Expenditure for public bond	652	720	766	822	853	892	994	898	895	862	210
General construction cost	2,117	1,798	1,624	1,525	1,400	1,226	1,125	1,151	1,051	973	▲ 1,144
Natural disaster relief expenditure	24	55	20	5	4	4	36	194	36	10	<b>▲</b> 14
Maintenance and supplies cost	291	271	277	276	279	286	289	303	313	290	<b>▲</b> 1
Subsidies cost and others	1,708	1,697	1,881	1,868	1,721	1,739	1,811	1,895	1,984	1,988	280
Deposits	3	96	72	97	44	58	17	276	42	16	13
Loans and contributions etc	1,167	1,068	975	944	791	795	838	804	810	890	▲ 277
Total	9,324	9,081	9,020	8,854	8,476	8,205	8,370	8,729	8,426	8,351	<b>▲</b> 973



■ The followings are key financial Indicators. Compared to the national average, Kyoto is ranked high in the rankings of both financial index which represents the scale of local tax revenue and debt ratio which represents the scale of debt redemption burden

									(Yen in millions, %)
Item	Item		FY2001	FY2002	FY2	2003	FY2004	FY2005	FY2006
Financial	Kyoto Prefecture	0.54664 9th rank	0.50858 9th rank	0.49871 10th rank	0.48788	11th rank	0.47986 12th rank	0.48049 16th rank	0.53867 13th rank
capability index	National average	0.42853	0.40501	0.40573	0.40786		0.41125	0.42806	0.46305
Ordinary	Kyoto Prefecture	87.4 27th rank	86.8 14th rank	94.1 35th rank	88.6	21th rank	92.8 27th rank	86.9 2th rank	96.5 42th rank
balance ratio	National average	86.6	88.9	91.5	89.1		92.4	92.9	93.5
Flotation	Kyoto Prefecture	10.4 9th rank	10.5 5th rank	10.1 4th rank	9.9	4th rank	10.0 4th rank	9.8 3th rank	9.2 3th rank
restriction ratio	National average	12.2	12.6	12.6	12.5		12.6	12.4	12.3
Real debt	Kyoto Prefecture							10.3 1th rank	10.7 4th rank
service ratio	National average							14.5	14.4
Debt	Kyoto Prefecture	14.5 5th rank	15.5 7th rank	16.6 4th rank	17.0	6th rank	17.1 8th rank	15.5 3th rank	15.8 6th rank
expenditure Burden ratio	National average	19.2	20.3	21.7	22.0		22.1	21.7	21.4
Public bond	Kyoto Prefecture	12.7 5th rank	13.2 6th rank	13.1 5th rank	13.1	5th rank	13.8 8th rank	12.3 6th rank	10.9 4th rank
cost ratio	National average	16.5	17.0	17.5	17.6		18.4	17.1	16.4
Laspeyres	Kyoto Prefecture	101.5	100.3	100.3 44th rank	99.6	43th rank	98.1 39th rank	98.2 37th rank	100.5 13th rank
index	National average	101.9	101.7	102.2	101.7		99.6	99.6	99.2

Financial strength index indicates three-year average, and these figures are shown in order of higher ranking.

Financial capability index

The higher the index, the more financial leeway there is

Ordinary balance ratio

Measures the flexibility of the financial structure; the lower it is, the more flexibility there is / Ordinary balance ratio = ordinary balance expense

appropriation of general account budget/ordinary general income sources x100

Flotation restriction ratio

The ratio of general account budget appropriated to debt expenditure to ordinary budget scale

Real debt service ratio Ratio which indicates the ratio of principal redemption money for municipal bonds ot the standard financial budget, etc.

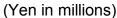
Debt expenditure Burden ratio The ratio of general financial resources appropriated to debt expenditure to the entire amount of general finances

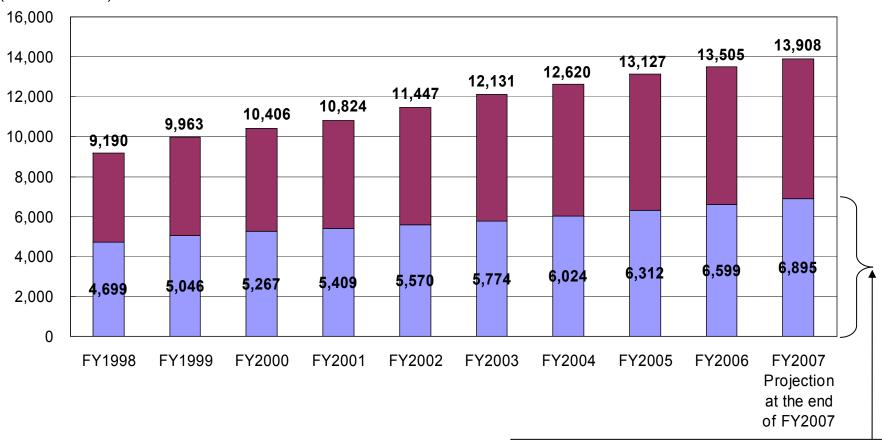
Public bond cost ratio The ratio of debt expenditure to general account budget

- Ordinary balance ratio has deteriorated due to reduction in local government grants. However, we will continue to address saving mandatory expenses
- Laspeyres index has improved due to the personnel reduction by leaving retirement vacancies unfilled



■ The actual amount of the outstanding bonds excluding the portion covered by Local government grants is Y689.5bn (approx. Y270 thousand per citizen).





Actual outstanding amount of the preferectural bonds



## Management Reform Plan



■ Kyoto Prefecture has just achieved saving costs of Y67.7bn for the target amount of Y65bn under the "Guidelines for Financial Improvement" formulated in FY1999. However, its financial situation remains severe and a deficit balance of Y50bn is expected in FY2008. To address this issue, Kyoto Prefecture has newly developed "Management Reform Plan" and has been making efforts for financial reconstruction.

#### Guidelines for Financial Improvement (FY1999~FY2003)

Strengthening the financial base	Y20bn	Secure local government grants
Drastic internal reform	Y20.1bn	Reduce the number of regular employees (1,390 persons) and salary etc
Secure revenues like Local taxes	Y2.5bn	Tighten the collection of local tax and dispose of unused properties
Review measures	Y25.1bn	Review clerical businesses (abolish 1,244 businesses) Shifting focus to investment expenses



Achieved saving costs of Y67.7bn

#### Financial situation still remains severe

- Demand for financial needs for medical, nursing, and childcare support services has been increasing
- Mandatory expenses like retirement allowance and expenditure for public bond are expected to increase
- Concern over the tightening of local finances on the back of national finance crisis (FY2004:Local government grants were reduced by approx. Y30bn)

Projected deficit for FY2008

Approx. Y50bn

Formulation of management reform plan (March 2005)



Outline of management reform plan (major actions by FY2008)

#### Direction of the reform

- ♦ Establish a sustainable financial structure suitable for decentralization
- ◆ Develop citizen-oriented Kyoto Prefecture based on the proposal by citizens with the participation of citizens and cooperation with citizens

#### Major actions

- **♦** Review measures by concentration and selection
- Reform the current business approach
- ◆ Role sharing and cooperate with citizens, private sector and municipalities
- ◆ Establish an effective and efficient administrative management system
- ◆ Establish a health financial management from a long-term standpoint
- ◆ Secure strategic independent revenue sources
- ◆ Reconstruct taxation system

#### **Targets**

Review measures by concentration and selection E.g.) reduce # of employees, put a focus on public investment	Approx. Y25bn
Review measures by concentration and selection Put a focus on measures under an action plan	Approx. Y15bn
Secure strategic independent revenue sources  E.g.) develop measures for industries which leads to the cultivation of tax reve collection rate	Y10bn or more enue and increase tax



■ When the FY2007 budget was formulated, saving costs of approx. Y40bn has been already achieved. The progress is almost successful.

		Target					
	(Yen in millions)	amount		FY2006 Result		FY2007 Budget	Subtotal
Prom reform	otion of administrative business n	250		32		156	187
	Promotion of salary cost program		2	Number of regular employees: Reduction of 200 people     Salary structure improvement→ Reduction of salary level     (Completion of salary cutting measure)	73	Number of regular employees: Reduction of 300 people Salary structure improvement→ E.g.) Review of the special w orking allow ance	75
	Reform of business approach (e.g. public works reform)		23	Saving costs for internal management     Review of welfare program	72	Public w orks reform  ⇒ Putting a focus on investment business	95
	Management reform of public enterprises and others		3	Amount of prefectural financial expenditure for University Hospital, Kyoto Prefectural University of Medicine	7	Amount of prefectural financial expenditure for University Hospital, Kyoto Prefectural University of Medicine	10
	Management reform of extragovernmental organizations		3	<ul> <li>Introduction of designated supervisor system(FY2006 Settlement)</li> <li>⇒ Review salary level (reduce salary by 6 -10%)</li> <li>*# of employees (reduce the number by 7%)</li> </ul>	1	Review of salary level of organizations supported by the government and organizations utilizing nonadministrative assets  # of regular w orkers Reduction of the number by 2%	4
	Introduction of facility management		1	Disposal by sale of unused properties (FY2006 Settlement)	3	Disposal by sale of unused properties	3 (The amount of effects of reform is for a single fiscal year.)
	v of measures by selection and ntration	150		.Review of 251 businesses in the budget for FY 2006		. Review of 216 businesses in the budget for FY 2007	100
Secur	ing strategic independent revenue rces	100		( <b>79)</b> Projected amount		(31) Projected amount	(110)
	Introduction of excess taxation		(67)	•Excess taxation for two corporate taxes	(14)	•Excess taxation for two corporate taxes	(81)
	Introduction of special taxes for specific purposes, etc		(0.9)	Industrial w aste tax	(0.1)	• Industrial w aste tax	(1.0)
	Improvement of the prefectural tax collection rate		(11)	• FY2005 97.7% ⇒ FY2006 98.1%	(17)	FY 2007 97.9% (Projected)	(28)
	Total	500		(165)		(233)	(397)



■ We have formulated and been promoting "salary cost program" to curb payroll-related expense which accounts for the great portion of the appropriation

#### <Introduced total cost cap system first in Japan>

Cap payroll-related expense which is one of mandatory costs within the prescribed amount range

Reduce total payroll-related expense over five years (FY2006~FY2010) by 12.5%

#### 1 Reduce the number of regular employees

→ Streamline units, mainly the ones which do not have to do with services for citizens by introducing IT to reduce the number of regular employees

Reduce the number of regular employees by 17% in clerical units in the Department for the Governor, police, and the school board

(It is expected approx. 25% will be reduced between FY1998 and FY2010.)

#### 2Reform salary structure

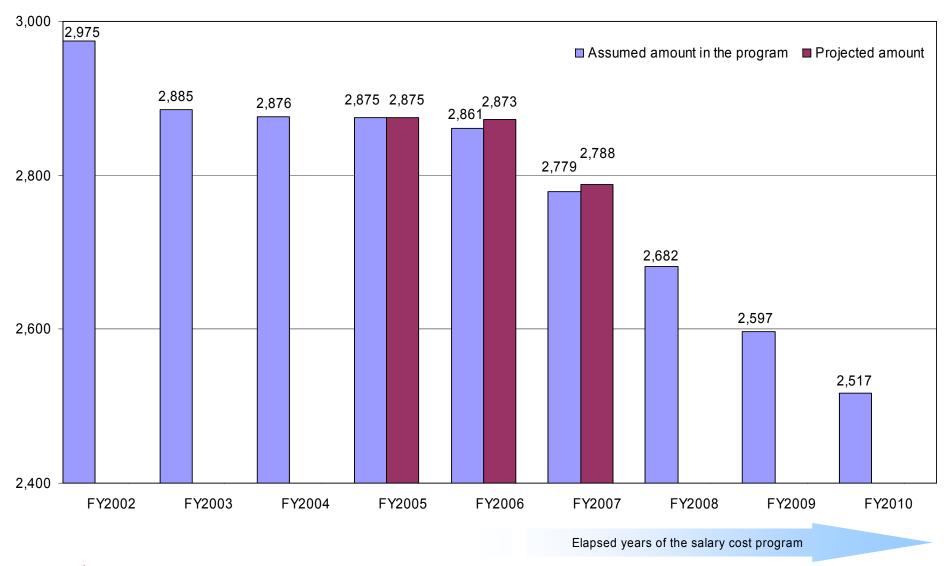
→ Abolish the current salary system based on seniority and also reduce the salary level

#### 3 Drastic review of various kinds of allowances

→ Review allowances etc from the perspectives of citizens and the



■ We have exceeded the program in FY2006 and 2007, and will still continue to make efforts to reduce the number of regular employees to save payroll-related expenses





We are conducting "public bond cost program" which aims to reduce the total amounts of public bond cost and general construction business cost as part of management reform plan

Curb actual investment expenditure (public bond cost+general construction business cost) based on the amount for FY2005 in principle

#### <Amount of initial budget for FY2005>

Public bond cost Y87.7bn

(Excluding the debt for temporary fiscal measures and disaster restoration-related bonds)

General construction business cost Y101.2bn

(Excluding disaster restoration-related bonds )

Approx. Y190bn

Increase in public bond cost in the future



Adjust the cost by regulating the business volume of the general construction business

■ Upgrading social facilities such as schools, welfare/police facilities, and hospitals



Upgrade steadily based on an annual plan in view of citizens' needs



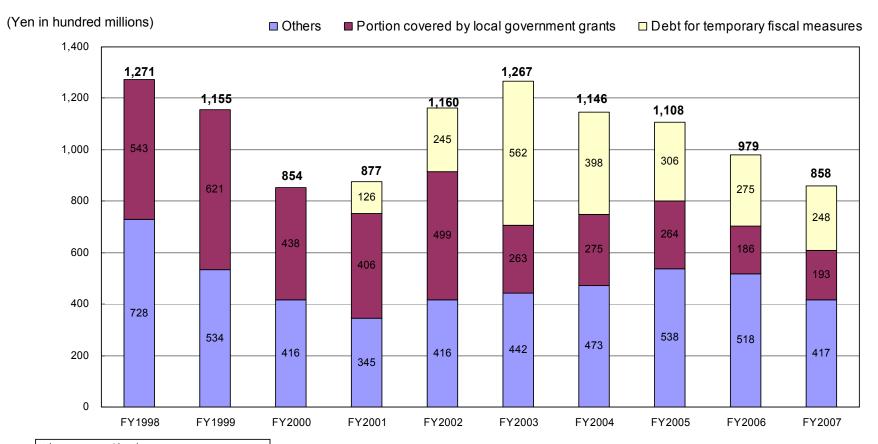
Promote the prioritization of places to be upgraded and operation management



The bond outstanding will begin to decrease from FY2013



■ The issue amount of public bond has reduced to Y100bn or less per year due to our efforts like curbing the issue amount from FY2004, and such efforts have been bolstered by "public bond program" in FY2006 under which we have reduced investment amount



%Issue amount basis:

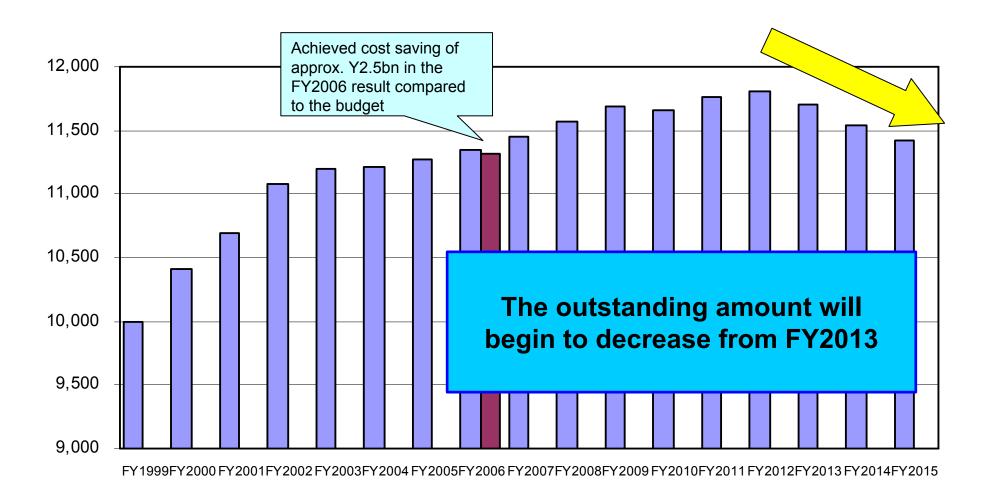
the amount is different from the revenue amount

The amounts for the period from

FY1998 and FY2006 is based on the settled amount The amount for FY2007 is based on the initial budget



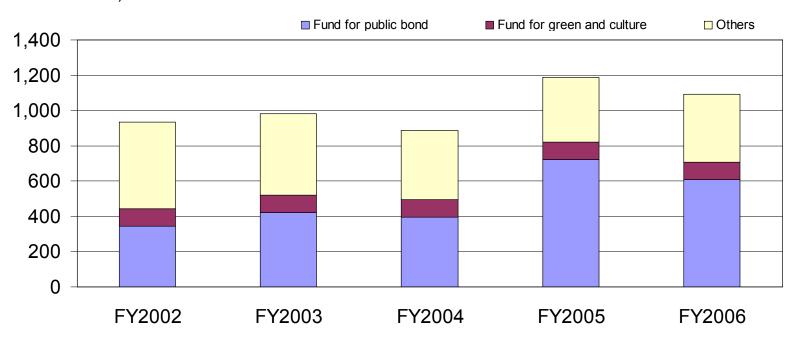
■ We have been switching the style of public bonds from sinking to bullet. The bond outstanding amount will continue to increase until FY2012 in which redemption will begin. However, the amount is expected to decrease under the "public bond cost program" from FY2013





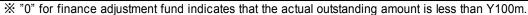
- The following chart shows trends in fund balances
- We have prepared the necessary amount of fund for public bond

#### (Yen in millions)



(Yen in hundred millions)

Category	FY2002	FY2003	FY2004	FY2005	FY2006
Fiscal Adjustment Fund	0	0	0	0	0
Fund for Public bond	345	420	396	721	608
Fund for green and culture	100	100	100	100	101
Others	489	462	392	367	383
Total	934	982	888	1,188	1,092

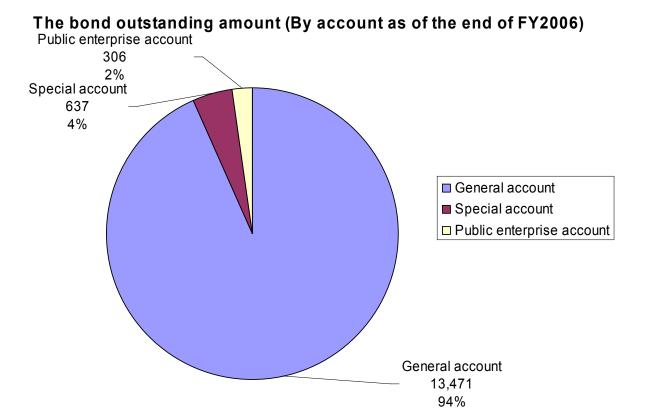




## Current Situation of Public Enterprises and Extragovernmental Organizations



Among the bond outstanding amount of Kyoto Prefecture, general account represents approx. 90%





#### ≪Public Enterprise Account Results≫

Hospital Yen in millions Capital expenditure Revenue expenditure and receipt (profit and loss account) and receipt (capital account) Category Redemption Expenditure Expenditure proceeds Revenue Balance Revenue Balance Corporate bonds of corporate bonds FY2002 11,050 11,558 △ 508 660 247 752 466 △ 92 FY2003 10,325 10,821 △ 496 842 342 883 509 △ 41 1,003 FY2004 10,673 11,106 △ 433 513 1,069 534 △ 66 FY2005 8,510 9,148 △ 638 895 312 906 547 △ 11 FY2006 8,526 9,129 △ 603 647 280 719 398 △ 72

Electricity								Yen in millions		
-		evenue expenditu pt (profit and loss		Capital expenditure and receipt (capital account)						
Category	Revenue	Expenditure	Balance	Revenue	Corporate bonds	Expenditure	Redemption proceeds of corporate bonds	Balance		
FY2002	480	428	52	0	0	124	44	△ 124		
FY2003	640	591	49	0	0	196	47	△ 196		
FY2004	534	508	26	0	0	328	50	△ 328		
FY2005	638	645	△ 7	0	0	198	88	△ 198		
FY2006	516	527	△ 11	0	0	280	89	△ 280		



Water works Yen in millions

		evenue expenditu pt (profit and loss		Capital expenditure and receipt (capital account)						
Category	Revenue	Revenue Expenditure Balance		Revenue	Corporate bonds	Expenditure Redemption proceeds of corporate bonds		Balance		
FY2002	5,380	5,258	122	2,815	847	4,701	936	△ 1,886		
FY2003	5,691	5,331	360	1,645	475	3,750	1,013	△ 2,105		
FY2004	5,717	5,396	321	1,297	362	3,060	1,126	△ 1,763		
FY2005	5,705	5,329	376	1,203	363	4,448	994	△ 3,245		
FY2006	5,715	5,227	488	2,040	1,174	4,776	1,318	△ 2,736		

Industrial water works

Yen in millions

Category		evenue expenditu pt (profit and loss		Capital expenditure and receipt (capital account)						
Category	Revenue	Revenue Expenditure Balance		Revenue Corporate bonds		Expenditure Redemption		Balance		
FY2002	188	185	3	63	0	87	2	△ 24		
FY2003	200	189	11	55	0	57	2	△ 2		
FY2004	242	286	△ 44	83	0	124	2	△ 41		
FY2005	198	177	21	84	0	387	2	△ 303		
FY2006	211	182	29	188	0	195	2	△ 7		



To review extragovernmental organizations for saving costs, we are focusing on facility management organizations by proactive introduction of designated supervisor system rather than aggressive consolidation

#### # of enterprises capitalized by Kyoto Prefecture

	FY2002	FY2003	FY2004	FY2005	FY2006
# of enterprises	112	110	108	108	108

Facility management organization(22 enterprises and 37 entities)

	FY2005	FY2006	FY2007 (initial budget)	A chicago di consigna consta af
Results (hundred million yen)	4,380	4,048	3,805	Achieved saving costs of Y1.6bn or more especially in the period from FY2002
# of employees (persons)	617	576	569	(settled amount ) to the FY2007 (initial budget)



#### ≪Results of three local public corporations≫

(As of 31, March 2007) (Yen in millions)

		Category		Kyoto Prefe Development		Kyoto Pr Road Public		Kyoto Pr Housing C		
				FY2006	FY2005	FY2006	FY2005	FY2006	FY2005	
		Investment amount		20	20	9,471	9,471	10	10	
	s.	Current assets		20,939	19,388	1,612	876	303	482	
	Assets	Fixed assets		32	35	26,836	27,119	2,700	2,513	
	٩	Total assets		20,971	19,423	28,448	27,995	3,003	2,995	
		Current liabilities		3,727	2,725	5,715	4,328	40	49	
et	lities	Fixed liabilities		14,898	14,275	15,113	15,988	637	605	
Balance Sheet	Liabilities	Reserves under the special law	_	I	443	342	_	394		
ance		Total liabilities	18,625	17,000	21,271	20,658	677	1,048		
Bal		Shareholders' equity	20	20	9,471	9,471	10	10		
	ital	Surplus	-	△ 307	△ 2,294	△ 2,134	740	744		
	Capital	Legal reserve		2,326	2,710	-	_	1,576	1,193	
		Total shareholders' equity		2,346	2,423	7,177	7,337	2,326	1,947	
	Total	liabilities and shareholders' equity		20,971	19,423	28,448	27,995	3,003	2,995	
		Operating revenue	(a)	7,046	9,248	4,318	4,608	421	431	
	ssol	Operating expense	(b)	7,088	9,532	4,359	4,729	384	385	
	and	Administrative expense	(c)	16	I	ı	-	60	52	
_	profit	Operating profit	(d=a-b-c)	△ 58	△ 284	△ 41	△ 121	△ 23	△ 6	
Profit and Loss Statement	Recurring profit and loss	Nonoperating revenue	(e)	6	7	6	46	5	3	
State	ecur	Nonoperating expense	(f)	25	28	125	125	3	2	
sso (	<u>~</u>	Recurring profit	(g=d+e-f)	△ 77	△ 305	△ 160	△ 200	△ 21	△ 5	
nd L	s	Special profit	(h)	_	-	_	_	-	-	
ofiit a	sol b	Special loss	(i)	-	2	_	-	4	38	
P	itan	Reversal of special purpose reserve	(j)	-	_	-	-	394	47	
	l prof	Provision for special purpose reserve	(k)	_	_	-	_	-	_	
	Special profit and loss	Current net profit	(g+h-i)	△ 77	△ 307	△ 160	△ 200			
	Š	Current net pront	(g+h-l+j-k)					369	4	



#### ≪Results of major Extra-government organizations≫

(Yen in thousands)

	Са	pital amount		FY2006			FY2005			
Name of corporation		(prefecture-invested portion)	Net worth	Balance	Balance Carried Forward	Net worth	Balance	Balance Carried Forward		
Kyoto Prefectural International Center	100,000	(100,000)	257,639	532	68,902	257,518	6,577	68,371		
Kyoto Culture Foundation	1,180,051	(1,016,000)	673,061	38,754	85,766	618,785	15,501	47,013		
Kyoto Prefectural Exchange Corporation	44,000	(25,000)	▲ 42,599	26,052	34,589	▲ 68,302	175,884	8,537		
Social Welfare Services Corporation of Kyoto Prefecture	10,000	(10,000)	346,721	59,695	86,957	101,762	1,192	27,262		
Kyoto Prefectural small and medium sized businesses center	4,000	(2,000)	249,505	9,787	147,348	235,997	3,953	109,843		
Kyoto Industrial Support Organization 21	210,000	(65,000)	2,467,683	38,699	228,874	2,407,482	656	26,989		
Kyoto Prefectural Agriculture Development Corporation	309,310	(299,400)	309,310	1,922	17,753	309,310	1,104	15,831		
Tango Ajiwai-no-Sato	20,000	(10,000)	46,087	▲ 5,814	1,150	51,625	1,068	6,964		
Kyoto Prefectural Green Forest Public Corporation	13,340	(10,000)	13,340	▲ 228,241	112,835	15,014	254,546	341,076		
Kyoto Prefectural Park Public Corporation	10,000	(10,000)	▲ 60,957	9,155	10,419	25,747	1,819	1,264		
Kyoto Prefectural Child Education Development Association	10,000	(10,000)	16,037	2,351	3,624	13,686	724	1,272		
Kyoto Prefecture Research Center for Archeological Properties	10,000	(10,000)	138,185	15,800	15,800	123,568	0	0		



## ■ Kyoto prefecture's outstanding is approx. Y70bn and it accounts for about 5% of the total outstanding debt amount

#### ■ Guarantee of obligation and lose compensation

(Yen in hundred millions)

Borrower (guaranteed party)	FY2006 Outstanding amount for FY2006	Description
Credit Guarantee Corporation	303	Credit Guarantee Corporation of Kyoto related to "Shoko Seido" loan (Excluding the amount equal to the indemnity ratio of a loan by Japan Finance Corporation for Small Business and Medium Enterprise)
Kyoto Industrial Support Ortanization 21		Indemnity related to financing/installment sales or lease business for SME to introduce new facility and equipment (Excluding the amount equal to the indemnity ratio of a loan by Japan Finance Corporation for Small Business and Medium Enterprise)
Kyoto Prefectural Agriculture Development Corporation	1	Indemnity related to agricultural land holding rationalization business such as land trading
Kyoto Prefectural Green Forest Public Corporation	201	Indemnity mainly related to forestation business
Kyoto Prefectural Fishery Promotion Corporation	13	Indemnity related to loans for measures to strengthen the management base of Fisheries Cooperatives
Kyoto prefecture Land development Corporation	20	Debt guarantee related to advance site acquisition business
Kyoto Prefecture Road Public Corporation	184	Debt guarantee related to toll road maintenance and improvement
Others	4	
Total	727	



## Kyoto Prefecture Bonds



■ Issue amount of public bonds in FY2006 and issuance schedule for FY2007 are as follows:

#### ◆ FY2006

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
5-year bond												200	200
Retail bonds (5-year)					100								100
10-year bond									200				200
Joint municipal bond	50	50	50	50	50	50	50		50	50	50		500
Total	50	50	50	50	150	50	50		250	50	50	200	1,000

#### ◆ FY2007

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
5-year bond									200				200
Retail bonds (5-year)					100								100
10-year bond						200						200	400
20-year bond										20	00		200
Joint municipal bond	50	50	50	50	50	50	50		50	50	50		500
Total	50	50	50	50	150	250	50		250	50	250	200	1,400



- We established an "advisory committee for the management of bond issue" in FY2006
- In order to make trusting relationship with investors, Kyoto prefecture has held sessions for exchanging ideas and sharing views with market participants and experts



"Focusing on the communication with investors"

[Outline of sessions]

∇1<sup>st</sup> session July 20, 2007 (Fri)

•FY2007 key agendas for the committee, and more

 $\nabla$ 2<sup>nd</sup> session August 22, 2007 (Wed)

- Issue format of "Challenge Scheme" (Y20bn)
- Issue timing of Public offering bonds and more

∇3<sup>rd</sup> session October 19, 2007 (Fri)

- Retail bonds
- •IR
- Assessment of sinking fund and more
- Kyoto Prefecture decided to issue super long bonds (20-year bonds) in FY2007 for the first time



"Diversification of financing option"



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